



Debra Stracke Anderson CCIM, SIOR  
Founder and President

### **Corporate Biography**

Debra Stracke Anderson is president of Sloan Street Advisors / ITRA Global, a commercial real estate firm based in the Washington, D.C. area, providing tenant representation and site selection expertise exclusively for corporate tenants and users of office and industrial space. As the Washington, D.C. affiliate for ITRA Global, the company offers corporate clients principal-level expertise in the District of Columbia and around the world. The firm's clientele ranges from entrepreneurial and governmental entities to Fortune 500 companies.

Ms. Anderson founded the company in 2000, following a successful career as an executive with major commercial real estate organizations. Her previous roles included Mid-Atlantic Regional Vice President of Leasing and Marketing for COMPASS Management and Leasing (subsidiary of Equitable Real Estate) and Regional Managing Director of Asset Services for Insignia/ESG. She led teams in winning such awards as "Top National Leasing Team" and in achieving 95% portfolio occupancy during a significant market downturn. Ms. Anderson's many years of experience representing building owners has afforded her current corporate clients a significant advantage during negotiations for office and industrial facilities.

Ms. Anderson is a member of the Society of Industrial and Office Real Estate (SIOR) and earned the SIOR designation, based on business volume, for which only a small percentage of industry professionals have qualified. She is a Certified Commercial Investment Member of the CCIM Institute, where she earned the CCIM designation, denoting a graduate level education in commercial real estate investment. She was ranked in SIOR's "Top 100 Global Office Transactions for 2015", was selected by the *Washington Business Journal* and the *Mid-Atlantic Real Estate Journal* as one of the "Best of 2010 and 2015" in the category of largest lease transactions and as "Best of 2011" in other categories. In 2013, Ms. Anderson was chosen one of the "Top Real Estate Professionals" in the region by a readership poll organized by *SmartCEO* magazine. She was named an "Industry Legend" in 2013 by ALM's *Real Estate Forum*, the leading national publication of the commercial real estate industry, in its 20<sup>th</sup> Anniversary Special Edition. Ms. Anderson was chosen a "Virginia Woman of Influence" for 2014 by Virginia Lawyers Media, which annually recognizes the outstanding efforts of women in all fields, including law, business, health care and education.

Ms. Anderson served for many years on the ITRA Global Board of Directors, including two historic terms as the first woman Chairman, during which she led the organization through unprecedented international expansion and received the "Exemplary Service Award". She currently serves in an advisory capacity as Chairman Emeritus and received the "2016 Ronald R. Pollina PhD Leadership Award" to recognize outstanding leadership, mentorship and contributions to the organization. She has also served on the board of directors for organizations that work to improve the lives of at-risk children and is a proud Air Force brat.